

Your First 7 Days as a Scentsy Consultant

DAY ONE: SET UP THE BASICS

- ☐ Log in to your **Workstation** (check your welcome email!)
- ☐ Set up your **PWS** (Personal Website)
- ☐ Bookmark the **Consultant Guide**
- ☐ Join your sponsor's **team group** or chat
- ☐ Explore the **Training Centre** & watch Training videos
- ☐ Celebrate your launch with a cute **social media post**

DAY TWO: MAKE IT OFFICIAL (AND VISIBLE!)

- ☐ **Personalize** your PWS: photo, bio, contact info
- ☐ Create a private **VIP group** or mailing list for your contacts
- ☐ Order your **business cards** or digital shareables
- ☐ Make a "**Why I Joined**" post—keep it real and heartfelt
- ☐ Download the **Scentsy App** (if available in your country)

DAY THREE: HOST YOUR OWN LAUNCH PARTY

- ☐ Pick your **party type**: in-person, online, or texting
- ☐ Go live, **share samples**, or post your favourite warmer or bar
- ☐ Set your launch party up in the **Workstation**
- ☐ Remind guests you're offering samples & **free catalogues**
- ☐ **Invite** 20–30 people personally (not just a mass post!)

DAY FOUR: SAMPLE & SHARE

- ☐ **Make or prep 5–10** simple scent sample packs
- ☐ **Ask your besties**: "Would you host a party to help me get started?"
- ☐ Offer to **mail or drop off** free catalogues + samples
- ☐ **Track everyone** you sample to in a notebook or Google Sheet
- ☐ Share **how to use** wax bars & warmers (on social media)

DAY FIVE: LEARN TO SELL CONFIDENTLY

- ☐ Review the **PRV system + commissions** in your guide
- ☐ **Ask your sponsor** any questions you have
- ☐ Explore **top-selling bundles** and collections
- ☐ Post a **product tip or FAQ** ("What's the difference between bars & pods?")
- ☐ Practice **placing a mock order** in your Workstation

DAY SIX: START BUILDING YOUR LIST

- ☐ Write down your **F.R.A.N.K. List** (Friends, Relatives, Acquaintances, Neighbours, Kids' network)
- ☐ **Share** your top 3 favourite Scentsy products
- ☐ **Message 5 people** personally: offer a sample or invite them to shop
- ☐ Celebrate your **first sale** (big or small!) on social
- ☐ **Remind** guests your launch party is still open!

DAY SEVEN: GO FOR YOUR FIRST GOAL

- ☐ Aim to hit **250 PRV** by the end of your first full month
- ☐ Remind yourself: **PRV = Progress, Rewards, and Confidence**
- ☐ Ask **1 person** if they'd like to join your journey
- ☐ **Check your progress**: how close are you to earning a reward or bonus?
- ☐ **Thank everyone** who supported you in Week 1!